introhive

Beyond the Black Book

Enhance your Client Relationships with Deeper Insights

Get everything you need to strengthen your client relationships and work smarter with Introhive. Track client interaction in real-time, spot new revenue opportunities, and prep for meetings faster – all while keeping your data safe and secure.



From 'Me' to 'We' towards One Firm

Encourage collective ownership of client relationships, leading to more comprehensive and cohesive client management.



Real-time client interaction tracking

Gain a comprehensive view of all historical and upcoming interactions with clients to proactively monitor client health and ensure no client is left behind.



Identifying warm introductions

Leverage existing connections within the company ('who knows who') to facilitate warm introductions, increasing the chances of successful cross-selling opportunities.



Automate client meeting preparation

Receive automated digests and meeting prep documents that compile all relevant interaction and relationship data to save time and deliver greater value to clients.



Streamline bid management

Simplify the bid management process by bringing together the right team with stakeholder connections and with a clear view of all communications and interactions related to specific bids.



Future-Proofing via succession planning

Facilitate smooth transitions by proactively identifying successors based on their relationship strength and tracking interactions to retain client knowledge key team members leave or transition roles.

Contact Introhive to learn more: introhive.com

© Copyright 2026 - Introhive Services, Inc.

Why Introhive is Not Big Brother

Your Data, Your Control

The data we collect is already present in your system, sourced from your emails, meetings, and existing contacts in your communications, marketing, and CRM systems. Our role is to connect the dots between these existing interactions.

Examples of What Introhive Does and Does Not Collect:

1

Limited data access

We only access email header data, not the subject lines or bodies, ensuring Introhive **does not** have insight into the content or sentiment of your communications. Users can also choose not to capture subject lines or bodies within the platform options.

2

Robust privacy controls

You have the ability to hide relationships with personal contacts, such as family members or medical professionals. Specific emails and meetings can be excluded from Introhive's platform, and entire domains can be blocked from being imported.

3

Focus on contacts, not context

Introhive **does not** tie contacts back to specific projects or opportunities, treating all email addresses simply as contacts without categorizing them as leads, prospects, vendors, etc. Our system only provides the necessary contact information for improving communication.

4

Publicly-Available data only

All enrichment data we provide is publicly available and not sourced from proprietary or purchased lists. We ensure that the information we use is accessible to anyone through standard internet searches.

5

No time or personal activity monitoring

Introhive **does not** track the time spent on emails, nor do we report on the duration of these activities. Meetings without external contacts are not imported, ensuring personal or private meetings remain confidential.

6

Exclusion of social media and phone calls

Our system does not access or track phone calls or social media interactions, including platforms like WhatsApp, LinkedIn, and Facebook. We respect the boundaries of personal and professional communication channels.

© Copyright 2026 - Introhive Services, Inc.